

## **Speaker Bio for Brandon Oliveira**

Brandon Oliveira brings a rare blend of industry insight, technical expertise, and real-world leadership to the insurance space. Having worked closely with agencies nationwide, he understands both the operational pressures teams face and the opportunities that thoughtful technology can unlock.

With a foundation in information technology and deep familiarity with AMS platforms, Brandon focuses on helping agencies simplify processes, improve client experience, and create room for meaningful growth. He's known for cutting through noise and delivering practical, no-nonsense guidance that teams can actually use.

Outside of his professional work, Brandon is a 5th-degree black belt and former martial arts school owner, where he spent years developing students and instructors alike. That experience continues to shape his approach—leading with discipline, consistency, and a genuine commitment to helping others succeed.