

Option 1: Balanced & Professional (General Use)

Brandon Oliveira is a seasoned insurance and technology leader with a strong track record of helping agencies operate more efficiently and grow with confidence. With extensive experience working alongside independent agencies across the country, he brings a practical understanding of agency workflows, client expectations, and the evolving role of technology in the industry.

His background spans information technology, systems integration, and agency management platforms, paired with a hands-on approach to solving real-world challenges. Brandon is known for translating complex concepts into clear, actionable strategies that teams can implement quickly and effectively.

In addition to his professional career, Brandon holds the rank of 5th-dan and longtime martial arts instructor. His years of teaching and mentorship have shaped his leadership style—focused on discipline, clarity, and empowering others to perform at their best.

Option 2: Slightly More Personality (Speaking/webinars)

Brandon Oliveira brings a rare blend of industry insight, technical expertise, and real-world leadership to the insurance space. Having worked closely with agencies nationwide, he understands both the operational pressures teams face and the opportunities that thoughtful technology can unlock.

With a foundation in information technology and deep familiarity with AMS platforms, Brandon focuses on helping agencies simplify processes, improve client experience, and create room for meaningful growth. He's known for cutting through noise and delivering practical, no-nonsense guidance that teams can actually use.

Outside of his professional work, Brandon is a 5th-degree black belt and former martial arts school owner, where he spent years developing students and instructors alike. That experience continues to shape his approach—leading with discipline, consistency, and a genuine commitment to helping others succeed.