

Ken Hauck, CIC, ARM, CPIA Cheyenne, Wyoming

Ken Hauck has over 50 years of insurance experience in many facets of the industry. He currently manages Hauck & Associates, an insurance continuing education provider and sales training provider.

He has developed an Insurance Trivia class in a CE format or Pub-Style. Ken also has developed and presented CE versions of Ethics and E&O in numerous states in the past decade.

He also developed *Selling* is **SIMPLE** to share his lifetime of sales and sales training experience in live workshops or virtual classroom settings.

Ken's insurance experience includes retail agency (small, medium, and Top 100), wholesale agency, specialty carriers and association management for the Association of Wyoming Insurance Agents.

He recently retired from Capital Premium Financing where he served as the Director of National Development and National Sales Manager.

He founded and operated the Insurance Education Center several decades ago and for 10 years he provided pre-licensing and continuing education classes in the Rocky Mountain region. He presented over 3,000 hours of insurance continuing education in the 1990's.

Ken obtained his Certified Insurance Counselor (CIC) designation in 1987, his Associate in Risk Management (ARM) designation in 1995 and his Certified Professional Insurance Agent (CPIA) designation in 2013. Ken is also a certified national facilitator for CPIA.

In his retirement, Ken is devoting his time to presenting insurance CE programs and sales training.