

Emerging Professionals Insurance Conference

Recipe for Success / Agenda Menu * July 25-27, 2024



Thursday, July 25

11:45 am Golf at Tiger Point sponsored by Associated Insurance Administrators
1:30 pm Registration Desk Opens
2:00 pm Ethics-A-tizer (3 hours of Ethics CE. Hosted by Imperial PFS)
5:30 pm InsurPAC "Thank You" Reception (2024 Contributors Only)
6:00 pm Pre "Pairing" Welcome Reception & Dinner with special Kid Zone session
Sundown Crab "Meet" up - Crab hunt for kids on the beach

Friday, July 26

7:00 – 8:00 am Exhibitor Setup
8:00 am "Gathering Guests" – Morning Prayer Meeting (Poolside)
8:30 am Breakfast Buffet
9:00 – 11:30 am "Going to Market" with Exhibitors & Door Prizes
12:00 pm Lunch on your own
2:00 pm "Getting Corny" - Cornhole Tournament with Refreshments on the Beach
6:00 – 9:00 pm Kid's Night In – Dinner & Entertainment
Dinner on your own

Saturday, July 27

8:00 am "Gathering Guests" – Morning Prayer Meeting (Poolside)
8:30 – 9:45 am "Putting It Together" Breakfast
10:00 – 12:00pm "Season to Taste" – Concurrent sessions designed for CSRs and producers.
J. Sheldon Snodgrass - The Steady Sales Coach & Owner, SteadySales.com
Michael Goldberg – Knock Out Networking
12:00 pm Lunch on your own
2:00 pm "Getting Corny" – Cornhole Tournament with Refreshments of the Beach
6:00 pm "Dish It Out" - Closing Reception, Dinner & Awards Banquet
A "Glowing" Review – Entertainment by: Mr. Big and the Rhythm Sisters

EPIC Conference is held at Hilton Pensacola Beach Gulf Front Hotel

12 Via De Luna Drive, Pensacola Beach, Florida 32561

Hotel reservations must be made directly with Hilton Pensacola Beach. Please call (866) 916-2999 and ask for Reservations.

[EPIC - Emerging Professionals Insurance Conference \(hilton.com\)](https://www.hilton.com) Hotel Cut-off date is June 24, 2024.

REGISTRATION INFORMATION OR Register online at <https://www.aiaa.org/young-agents-conference>

<input type="checkbox"/> \$200 Member Agent or Sponsor	<input type="checkbox"/> \$300 Associate Member (Not Sponsoring or Exhibiting)
<input type="checkbox"/> \$225 Non-Member Agent	<input type="checkbox"/> \$300 Exhibitor Table Fee
<input type="checkbox"/> \$100 Teens 13-17	<input type="checkbox"/> \$150 Exhibitor Representative Registration
<input type="checkbox"/> \$60 Kids 5-12 (No fee Ages 1-4)	<input type="checkbox"/> \$350 Non-Member Company (Not Sponsoring or Exhibiting)
<input type="checkbox"/> \$25 "Kid's Night In" Fee (3-12 or Potty Trained)	<input type="checkbox"/> \$200 Spouse / Guest Registration

First Timer Yes No

If you are uncertain about how to register, please contact mmckee@aiaa.org.

Name _____ Spouse/ Guest Name _____
of Kids/ Teens _____ Ages _____ Names _____
Agency/Company Name _____ Email _____
Address _____ City _____ ST _____ Zip _____ Phone _____

PAYMENT INFORMATION

Please mail check, made payable to AIIA, for \$ _____ to 141 London Parkway, Birmingham, AL 35211

Online ACH/Credit Cards: <https://anytime.anddone.com/#/alabamaindependentins> Processing fee will apply.

If you would like to play Golf on Thursday, please email Michelle McKee @ mmckee@aiaa.org for details and to sign-up.
If you would like to play in the "Getting Corny" Cornhole Tournament, please email Michelle McKee @ mmckee@aiaa.org with your name and partners name with phone numbers to be reached while on the beach.