

January

Date	Webinar	Time (Central)	Instructor
10	E&O Risk Management: Meeting the Challenge of Change - Part One	8 AM - 11 AM	Keith Wilts
10	E&O Risk Management: Meeting the Challenge of Change - Part Two	12 PM - 3 PM	Keith Wilts
11	Insuring Technology Exposures - Products, Property & Professional Liability	8 AM - 11 AM	Paul Burkett
11	Homeowners Hot Topics ... What You Need to Know	12 PM - 3 PM	Ross Pearce
12	Personal Auto Policy	8 AM - 11 AM	Keith Wilts
12	Commercial General Liability Coverages	12 PM - 3 PM	Bryan Tilden
17	When the Child Becomes the Parent - Aging Parents and Insurance Decisions	8 AM - 11 AM	Ross Pearce
17	10 Things Every Commercial Lines Agent Ought to Know	12 PM - 3 PM	Keith Wilts
18	Additional Insureds and Certificates of Insurance	12 PM - 3 PM	Paul Burkett
19	Ethics and Agent Liability	12 PM - 3 PM	Keith Wilts
23	Top 10 Countdown of Personal Lines Coverages & Current Issues	12 PM - 3 PM	Keith Wilts
30	Business Auto Coverages	12 PM - 3 PM	Patrick Deem

February

Date	Webinar	Time (Central)	Instructor
6	Farm Property Coverages	12 PM - 3 PM	Keith Wilts
7	Protecting Your Most Valuable Asset	12 PM - 3 PM	Ross Pearce
8	E&O Risk Management: Meeting the Challenge of Change - Part One	8 AM - 11 AM	Keith Wilts
8	E&O Risk Management: Meeting the Challenge of Change - Part Two	12 PM - 3 PM	Keith Wilts
9	Insuring Toys and Collectibles	8 AM - 11 AM	Keith Wilts
9	An Agent's Guide to Insuring Nonprofits	12 PM - 3 PM	Richard Clarke
13	Contractors Liability Exposures ... Risk Analysis to Coverage Solutions	12 PM - 3 PM	Paul Burkett
14	Personal Auto Hot Topics ... What You Need to Know	8 AM - 11 AM	Keith Wilts
20	Ethics and the Law	12 PM - 3 PM	Bryan Tilden
21	Condominiums	12 PM - 3 PM	Ross Pearce
22	Who Is An Insured	8 AM - 11 AM	Keith Wilts
23	Commercial Property Coverages <i>Exploring Key Concepts</i>	8 AM - 11 AM	Patrick Deem
27	The Dirty Dozen <i>Twelve Great Commercial Insurance Mysteries</i>	12 PM - 3 PM	Keith Wilts

March

Date	Webinar	Time (Central)	Instructor
6	Workers' Compensation	12 PM - 3 PM	Bryan Tilden
7	It's Not My Fault, or Is It? - Liability Issues in Personal Lines Policies	12 PM - 3 PM	Ross Pearce
8	E&O Risk Management: Meeting the Challenge of Change - Part One	8 AM - 11 AM	Keith Wilts
8	E&O Risk Management: Meeting the Challenge of Change - Part Two	12 PM - 3 PM	Keith Wilts
9	Business Auto Coverages	12 PM - 3 PM	Keith Wilts
14	Unlocking the Secrets of D&O Insurance	12 PM - 3 PM	Richard Clarke
20	Insuring Trusts - Protecting Your Client's Wishes	12 PM - 3 PM	Paul Burkett
21	Personal Auto Policy	8 AM - 11 AM	Keith Wilts
21	Ethical Dilemmas ... Making the Right Choices	12 PM - 3 PM	Patrick Deem
27	Farm Liability Coverages	12 PM - 3 PM	Keith Wilts
28	Dispelling the Myths of Workers' Compensation	12 PM - 3 PM	Patrick Deem
29	Cyber Liability	12 PM - 3 PM	Paul Burkett
30	Top 10 Countdown of Personal Lines Coverages & Current Issues	8 AM - 11 AM	Keith Wilts

April

Date	Webinar	Time (Central)	Instructor
4	10 Things Every Commercial Lines Agent Ought to Know	12 PM - 3 PM	Keith Wilts
6	Insuring Toys and Collectibles	8 AM - 11 AM	Keith Wilts
11	E&O Risk Management: Meeting the Challenge of Change - Part One	8 AM - 11 AM	Keith Wilts
11	E&O Risk Management: Meeting the Challenge of Change - Part Two	12 PM - 3 PM	Keith Wilts
12	Who Is An Insured	8 AM - 11 AM	Keith Wilts
12	When the Child Becomes the Parent - Aging Parents and Insurance Decisions	12 PM - 3 PM	Ross Pearce
13	Commercial General Liability Coverages	12 PM - 3 PM	Patrick Deem
17	Additional Insureds and Certificates of Insurance	12 PM - 3 PM	Paul Burkett
18	Farm Property Coverages	8 AM - 11 AM	Keith Wilts
18	Fiduciary Liability, ERISA Bonding, and Employee Benefits Liability <i>The Affordable Care Act contains significant responsibilities for benefit plan decision makers</i>	12 PM - 3 PM	Richard Clarke
19	Ethics and Agent Liability	12 PM - 3 PM	Paul Burkett
24	Insurance Valuation Strategies	12 PM - 3 PM	Bryan Tilden
26	Homeowners Hot Topics ... What You Need to Know	8 AM - 11 AM	Ross Pearce