



## September 2008

- Date:** 9/ 4, 9, 10, 11, 16 /08  
**Course:** **Certified Insurance Service Representative-Insuring Commercial Property Exposures**  
**Description:** An intermediate level course detailing commercial property exposures and coverage options. This is one part of a five part series leading to the CISR professional designation.  
**Locations:** 4<sup>th</sup> AIIA, 141 London Parkway, Birmingham, (205) 326-4129  
9<sup>th</sup> Heron Lakes Country Club, 3851 Government Boulevard, Mobile, (251) 666-7040  
10<sup>th</sup> Auburn University Montgomery, 7430 East Dr., Montgomery, (334)-244-3641  
11<sup>th</sup> Bryant Conference Center, 240 Bryant Drive, Tuscaloosa, (205) 348-3001  
16<sup>th</sup> Courtyard by Marriott, 3040 Ross Clark Circle, Dothan, (334) 671-3000  
**Time:** 8:00 A.M. - 5:00 P.M.  
**CE Credit:** This course is approved for 8 hours of continuing education credit.  
**Cost:** \$150 - Course fee includes lunch.
- Date:** 9/ 15-19 /08  
**Course:** **Property and Casualty Agent's License School**  
**Description:** This course satisfies the Alabama Dept of Insurance's 40-hour pre-qualification requirement.  
**Location:** Auburn University Montgomery, 7430 East Dr., Montgomery, (334)-244-3641  
**Time:** 8:00 A.M. - 5:00 P.M. Daily  
**CE Credit:** This course is not approved for continuing education credit.  
**Cost:** \$235 members/ \$300 non-members, includes the textbooks. (Does not include ALDOI exam fee)
- Date:** 9/ 18 /08  
**Course:** **Best Practices Of Errors & Omissions Loss Control**  
**Description:** This E&O course is designed to assist agents in recognizing and controlling the loss exposures that exist in the day to day operations of an agency and is approved for the Westport program. **This is a new program with a new outline.**  
**Locations:** AIIA, 141 London Parkway, Birmingham, (205) 326-4129  
**Time:** 8:00 A.M. - 5:00 P.M.  
**CE Credit:** This course is approved for 8 hours of continuing education credit.  
**Cost:** \$80 members/ \$100 non-members
- Date:** 9/ 24-26 /08  
**Course:** **Certified Insurance Counselor-Commercial Casualty Institute**  
**Description:** An advanced comprehensive seminar with an emphasis on the commercial general liability, commercial auto, workers compensation and umbrella policies. This course is one part of a five-part series, which leads to the Certified Insurance Counselor professional designation.  
**Location:** AIIA, 141 London Parkway, Birmingham, (205) 326-4129  
Birmingham CIC participants may call the Hilton Garden Inn for reservations at (205) 314-0274.  
**Time:** Wednesday 8:00-5:15, Thursday 8:00-5:00, Friday 8:00-12:00, Exam Friday 2:00-4:00  
**CE Credit:** This course is approved for 20 hours of continuing education credit.  
**Cost:** \$365
- Date:** 9/ 30 /08  
**Course:** **Certified Insurance Service Representative-Insuring Personal Residential Exposures**  
**Description:** A detailed course on homeowners, dwelling fire, and many of the endorsements used with these policies. This is one part of a five- part course leading to the CISR professional designation.  
**Locations:** 30<sup>th</sup> AIIA, 141 London Parkway, Birmingham, (205) 326-4129  
**Time:** 8:00 A.M. - 5:00 P.M.  
**CE Credit:** This course is approved for 8 hours of continuing education credit.  
**Cost:** \$150 - Course fee includes lunch.

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## 2008 AIA Education Calendar

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday																																																																																																																
	1 Labor Day AIA Office Closed	2	3	4 CISR Commercial Property Birmingham	5	6																																																																																																																
7	8	9 CISR Commercial Property Mobile	10 CISR Commercial Property Montgomery	11 CISR Commercial Property Tuscaloosa	12	13																																																																																																																
14	15	16 CISR Commercial Property Dothan	17	18 Errors & Omissions Birmingham	19	20																																																																																																																
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28	29	30 CISR Personal Residential Birmingham	<table border="1" style="display: inline-table; margin-right: 20px;"> <thead> <tr> <th colspan="7">Aug 2008</th> </tr> <tr> <th>S</th> <th>M</th> <th>T</th> <th>W</th> <th>T</th> <th>F</th> <th>S</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td>1</td> <td>2</td> </tr> <tr> <td>3</td> <td>4</td> <td>5</td> <td>6</td> <td>7</td> <td>8</td> <td>9</td> </tr> <tr> <td>10</td> <td>11</td> <td>12</td> <td>13</td> <td>14</td> <td>15</td> <td>16</td> </tr> <tr> <td>17</td> <td>18</td> <td>19</td> <td>20</td> <td>21</td> <td>22</td> <td>23</td> </tr> <tr> <td>24</td> <td>25</td> <td>26</td> <td>27</td> <td>28</td> <td>29</td> <td>30</td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>31</td> </tr> </tbody> </table> <table border="1" style="display: inline-table;"> <thead> <tr> <th colspan="7">Oct 2008</th> </tr> <tr> <th>S</th> <th>M</th> <th>T</th> <th>W</th> <th>T</th> <th>F</th> <th>S</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td>1</td> <td>2</td> </tr> <tr> <td>3</td> <td>4</td> <td>5</td> <td>6</td> <td>7</td> <td>8</td> <td>9</td> </tr> <tr> <td>10</td> <td>11</td> <td>12</td> <td>13</td> <td>14</td> <td>15</td> <td>16</td> </tr> <tr> <td>17</td> <td>18</td> <td>19</td> <td>20</td> <td>21</td> <td>22</td> <td>23</td> </tr> <tr> <td>24</td> <td>25</td> <td>26</td> <td>27</td> <td>28</td> <td>29</td> <td>30</td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>31</td> </tr> </tbody> </table>				Aug 2008							S	M	T	W	T	F	S						1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30							31	Oct 2008							S	M	T	W	T	F	S						1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30							31
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