

October 2008



- Date: 10/ 1, 2, 7, 8 /08
Course: **Certified Insurance Service Representative-Insuring Personal Residential Exposures**
Description: A detailed course on homeowners, dwelling fire, and many of the endorsements used with these policies. This is one part of a five- part course leading to the CISR professional designation.
Locations: 1st Heron Lakes Country Club, 3851 Government Boulevard, Mobile, (251) 666-7040
2nd Auburn University Montgomery, 7430 East Dr., Montgomery, (334)-244-3641
7th Bryant Conference Center, 240 Bryant Drive, Tuscaloosa, (205) 348-3001
8th Four Points Sheraton - Airport, 1000 Glen Hearn Blvd, Huntsville, (256) 772-9661
Time: 8:00 A.M. - 5:00 P.M.
CE Credit: This course is approved for 8 hours of continuing education credit.
Cost: \$150 - Course fee includes lunch.
- Date: 10/ 15 /08
Course: **Certified Insurance Service Representative – William T. Hold Seminar**
Description: An advanced customer service representative course. The WTH seminar is only open to dues paying members of the Society of CISR or CIC. The 2008 WTH topics are "Time Element Coverage", "Flood Insurance" and "Ethics for CSR's".
Location: Bryant Conference Center, 240 Bryant Drive, Tuscaloosa, (205) 348-3001
Time: 8:00 A.M. - 5:00 P.M.
CE Credit: This course is approved for 8 hours of continuing education credit. **NOTE: This course is also approved for 2 hours of Ethics credit.**
Cost: \$150 - Course fee includes lunch.
- Date: 10/ 16 /08
Course: **Best Practices Of Errors & Omissions Loss Control**
Description: This E&O course is designed to assist agents in recognizing and controlling the loss exposures that exist in the day to day operations of an agency and is approved for the Westport program. **This is a new program with a new outline.**
Locations: Heron Lakes Country Club, 3851 Government Boulevard, Mobile, (251) 666-7040
Time: 8:00 A.M. - 5:00 P.M.
CE Credit: This course is approved for 8 hours of continuing education credit.
Cost: \$80 members/ \$100 non-members
- Date: 10/ 20-24 /08
Course: **Property and Casualty Agent's License School**
Description: This course satisfies the Alabama Dept of Insurance's 40-hour pre-qualification requirement.
Location: Bryant Conference Center, 240 Bryant Drive, Tuscaloosa, (205) 348-3001
Time: 8:00 A.M. - 5:00 P.M. Daily
CE Credit: This course is not approved for continuing education credit.
Cost: \$235 members/ \$300 non-members, includes the textbooks. (Does not include ALDOI exam fee)
- Date: 10/ 28, 29, 30, 31 /08
Course: **"Ethics" and "The Darkest Mystery in Insurance – Business Income"**
Description: The "Ethics" course will discuss ethics and the legal responsibility of insurance agents towards customers, companies and 3rd parties. What is legal is not always ethical. "The Darkest Mystery in Insurance – Business Income" reviews business income coverage and rules. Most importantly, it helps answer the question "how much coverage do I need?" Your instructor will be professional insurance educator John Eubank
Locations: 28th Heron Lakes Country Club, 3851 Government Boulevard, Mobile, (251) 666-7040
29th Auburn University Montgomery, 7430 East Dr., Montgomery, (334)-244-3641
30th AIA, 141 London Parkway, Birmingham, (205) 326-4129
31st Four Points Sheraton - Airport, 1000 Glen Hearn Blvd, Huntsville, (256) 772-9661
Time: 8:00 A.M. - 3:00 P.M.
CE Credit: This course is approved for 6 hours of continuing education credit. **NOTE: This course is also approved for 3 hours of Ethics credit.**
Cost: \$80 members/ \$100 non-members

October 2008

2008 AIA Education Calendar

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday																																																																																											
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