

March 2008



Date: 3/ 3, 4, 5, 6, 7 /08
Course: **Certified Insurance Service Representative-Marathon Week PA, IC, IP, PR, WTH**
Description: A full week of CISR courses. Start on Monday with Personal Auto, Tuesday with Insuring Commercial Casualty Exposures, Wednesday with Insuring Commercial Property, Thursday with Insuring Personal Residential, and Friday with the William T. Hold Seminar. All courses except the WTH seminar are open to all individuals with a desire to learn more about the topics listed. *The Hold Seminar is only open to dues paying members of the Society of CISR or CJC.* The 2008 WTH Topics are "Time Element Coverage", "Flood Insurance" and "Ethics for CSR's".
Location: AIIA, 141 London Parkway, Birmingham, (205) 326-4129
Time: 8:00 A.M. - 5:00 P.M. Daily.
CE Credit: These courses are approved for 8 hours of continuing education credit. **NOTE: The WTH Seminar is also approved for 2 hours of Ethics credit.**
Cost: \$150 – Course fee includes lunch.

Date: 3/ 11, 13 /08
Course: **Best Practices Of Errors & Omissions Loss Control**
Description: This E&O course is designed to assist agents in recognizing and controlling the loss exposures that exist in the day to day operations of an agency and is approved for the Westport program. **This is a new program with a new outline.**
Locations: 11th Four Points Sheraton-Airport, 1000 Glen Hearn Blvd, Huntsville, (256) 772-9661
13th AIIA, 141 London Parkway, Birmingham, (205) 326-4129
Time: 8:00 A.M. - 5:00 P.M.
CE Credit: This course is approved for 8 hours of continuing education credit.
Cost: \$80 members/ \$100 non-members

Date: 3/18, 19, 20, 21, 08
Course: **"Virtual University Countdown" and "Ace Insura"**
Description: Join the Virtual University's Bill Wilson in two entertaining and enlightening sessions. **"Virtual University Countdown"** includes 20 Personal and Commercial Lines coverage situations gleaned from questions posed to IIABA's "Ask the Expert" service. **"Ace Insura"** includes cases from Bill's popular articles appearing in IIABA's Independent Agent magazine. If you've never been to one of Bill's courses, you won't want to miss these. Bill proves that insurance education can be fun.
Locations: 18th Heron Lakes Country Club, 3851 Government Boulevard, Mobile, (251) 666-7040
19th Auburn University Montgomery, 7430 East Dr., Montgomery (334)-244-3641
20th AIIA, 141 London Parkway, Birmingham, (205) 326-4129
21st Four Points Sheraton-Airport, 1000 Glen Hearn Blvd, Huntsville, (256) 772-9661
Time: 8:00 A.M. – 3:00 P.M.
CE Credit: This course is approved for 6 hours of continuing education credit.
Cost: \$80 members/ \$100 non-members

Date: 3/ 24-28 /08
Course: **Property and Casualty Agent's License School**
Description: This course satisfies the Alabama Dept of Insurance's 40-hour pre-qualification requirement.
Location: AIIA, 141 London Parkway, Birmingham, (205) 326-4129
Time: 8:00 A.M. - 5:00 P.M. Daily
CE Credit: This course is not approved for continuing education credit.
Cost: \$235 members/ \$300 non-members Includes the textbooks. (Does not include ALDOI exam fee)

March 2008

2008 AIA Education Calendar

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
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13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

2	3 CISR Personal Auto Birmingham	4 CISR Commercial Casualty Birmingham	5 CISR Commercial Property Birmingham	6 CISR Personal Residential Birmingham	7 CISR William Hold Seminar Birmingham	8
9	10	11 Errors & Omissions Huntsville	12	13 Errors & Omissions Birmingham	14	15
16	17	18 "Virtual University Countdown & Ace Insura" Mobile	19 "Virtual University Countdown & Ace Insura" Montgomery	20 "Virtual University Countdown & Ace Insura" Birmingham	21 "Virtual University Countdown & Ace Insura" Huntsville	22
23	24	25	26	27	28	29
Property & Casualty Agents Licensing School - Birmingham						
30	31					