



July 2008

- Date: 7/ 9-11 /08
Course: **Certified Insurance Counselor-James K. Ruble Graduate Seminar**
Description: An Advanced Comprehensive seminar with an emphasis on Advanced Coverage topics in Commercial lines, Personal lines, and Life insurance subjects. This course is open only to CIC designees who are members in good standing of the Society of CIC.
Location: Marriott's Grand Hotel, 1 Grand Boulevard, Point Clear, (251) 928-9201
Time: 7:30 A.M. - 4:45 P.M. Daily except Wednesday 7:30 A.M. - 11:45 A.M.
CE Credit: This course is approved for 20 hours of continuing education credit.
Cost: \$395
- Date: 7/ 15 /08
Course: **Certified Insurance Service Representative – William T. Hold Seminar**
Description: An advanced customer service representative course. The WTH seminar is only open to dues paying members of the Society of CISR or CIC. The 2008 WTH topics are "Time Element Coverage", "Flood Insurance" and "Ethics for CSR's".
Location: Heron Lakes Country Club, 3851 Government Boulevard, Mobile, (251) 666-7040
Time: 8:00 A.M. - 5:00 P.M.
CE Credit: This course is approved for 8 hours of continuing education credit. **NOTE: This course is also approved for 2 hours of Ethics credit.**
Cost: \$150 - Course fee includes lunch.
- Date: 7/ 16 /08
Course: **Best Practices Of Errors & Omissions Loss Control**
Description: This E&O course is designed to assist agents in recognizing and controlling the loss exposures that exist in the day to day operations of an agency and is approved for the Westport program. **This is a new program with a new outline.**
Locations: 16th Holiday Inn - Sheffield, 4900 Hatch Boulevard, Sheffield, (256) 381-4710
Time: 8:00 A.M. - 5:00 P.M.
CE Credit: This course is approved for 8 hours of continuing education credit.
Cost: \$80 members/ \$100 non-members
- Date: 7/ 22, 23, 24, 25 /08
Course: **"Advanced Personal Lines Issues" and "Contractual Liability: From Chaos to Coverage"**
Description: **"Advanced Personal Lines Issues"** will examine numerous personal lines property and liability coverage issues and possible insurance solutions. The session will also discuss potential E&O loss exposures that exist when writing personal lines insurance and steps that can be taken to reduce claims against the agency or company. The **"Contractual Liability: From Chaos to Coverage"** seminar will discuss the problems created when clients enter into contracts or add additional insureds to insurance policies. Participants will analyze significant coverage issues encountered and review examples of hold-harmless and indemnification agreements found in leases and construction contracts. Both of these courses are being taught by Keith Wilts. Those who have attended Keith's classes know they are humorous as well as educational.
Locations: 22nd Heron Lakes Country Club, 3851 Government Boulevard, Mobile, (251) 666-7040
23rd Auburn University Montgomery, 7430 East Dr., Montgomery, (334)-244-3641
24th AIIA, 141 London Parkway, Birmingham, (205) 326-4129
25th Four Points Sheraton- Airport, 1000 Glen Hearn Blvd., Huntsville, (256) 772-9661
Time: 8:00 A.M. - 3:00 P.M.
CE Credit: This course has been filed for 6 hours of continuing education credit.
Cost: \$80 Members/ \$100 Non-members

July 2008

2008 AIIA Education Calendar

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday																																																								
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