

January 2008



Date: 1/ 15, 16, 17, 22, 23/08
Course: **Certified Insurance Service Representative – Insuring Personal Auto Exposures**
Description: This is an intermediate level personal auto and umbrella policy course that details coverage exposures and endorsements used to meet the client's needs. This is one part of a five-part series leading to the CISR professional designation. This course is open to all participants.
Locations: 15th AIIA, 141 London Parkway, Birmingham, (205) 326-4129
16th Auburn University Montgomery, 7430 East Dr., Montgomery (334)-244-3641
17th Heron Lakes Country Club, 3851 Government Boulevard, Mobile, (251) 666-7040
22nd Bryant Conference Center, 240 Bryant Drive, Tuscaloosa, (205) 348-3001
23rd Holiday Inn - Sheffield, 4900 Hatch Boulevard, Sheffield, (256) 381-4710
Time: 8:00 A.M. - 5:00 P.M.
CE Credit: This course is approved for 8 hours of continuing education credit.
Cost: \$150 - Course fee includes lunch.

Date: 1/ 29, 30 /08
Course: **Best Practices Of Errors & Omissions Loss Control**
Description: This E&O course is designed to assist agents in recognizing and controlling the loss exposures that exist in the day to day operations of an agency and is approved for the Westport program. **This is a new program with a new outline.**
Locations: 29th Courtyard by Marriott, 3040 Ross Clark Circle, Dothan, (334) 671-3000
30th Auburn University Montgomery, 7430 East Dr., Montgomery (334)-244-3641
Time: 8:00 A.M. - 5:00 P.M.
CE Credit: This course is approved for 8 hours of continuing education credit.
Cost: \$80 members/ \$100 non-members



The Society of Certified Insurance Service Representatives is a not-for profit organization founded in 1986 by a group of highly dedicated Certified Insurance Counselors in Kansas. For more than a year, the program was conducted in Kansas, Missouri and Michigan. In 1987, the Society of Certified Insurance Counselors, in Austin, Texas, assumed responsibility for the CISR program as part of its intent to create a comprehensive and enduring system of education for all segments of the industry. The CISR Program joined CIC institutes as a vital part of The National Alliance for Insurance Education and Research. The CISR Program is first and foremost a practical program, stressing freedom from E & O claims and the Understanding and analysis of risks and exposures. The CISR program is for anyone who wishes to develop their technical skills regarding the various insurance products we offer our clients. The CISR program is comprised of five one-day courses including: Agency Operations (AO), Insuring Personal Residential Property (PR), Insuring Personal Auto Exposures (PA), Insuring Commercial Casualty Exposures (IC), and Insuring Commercial Property Exposures (IP). An examination is administered at the conclusion of each course. Those successfully passing all five examinations within three years earn the CISR designation. The exam need not be taken, however, to obtain the continuing education hours shown for each seminar. Topics have been selected and developed around national standards applicable to all states. The Program, however, has inherent flexibility to allow for each state's unique insurance coverage and regulations. CISR's who are members of the Society of CISR may also take the William T. Hold Seminars, which changes topics on an annual basis, to update their designation.

January 2008

2008 AIIA Education Calendar

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday																																																	
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