

March 2010

# AIA Education Calendar

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday																																																																																				
	1 Certified Insurance Service Representative Personal Auto Birmingham	2 Certified Insurance Service Representative Personal Residential Birmingham	3 Certified Insurance Service Representative Commercial Casualty Birmingham	4 Certified Insurance Service Representative Commercial Property Birmingham	5 Certified Insurance Service Representative WTH Seminar Birmingham	6																																																																																				
7	8	9	10	11	12	13																																																																																				
Certified Risk Manager - Control of Risk - Birmingham																																																																																										
14 Daylight Savings Time Begins	15	16	17	18	19	20																																																																																				
Property & Casualty Agent's License School - Birmingham																																																																																										
21	22	23 Best Practices Of Errors & Omissions Loss Control Huntsville	24	25 Best Practices Of Errors & Omissions Loss Control Birmingham	26	27																																																																																				
28	29	30 Trucking Insurance For Beginners Mobile	31 Trucking Insurance For Beginners Montgomery	<table border="1" style="display: inline-table; margin-right: 20px;"> <caption>Feb 2010</caption> <tr><th>S</th><th>M</th><th>T</th><th>W</th><th>T</th><th>F</th><th>S</th></tr> <tr><td></td><td>1</td><td>2</td><td>3</td><td>4</td><td>5</td><td>6</td></tr> <tr><td>7</td><td>8</td><td>9</td><td>10</td><td>11</td><td>12</td><td>13</td></tr> <tr><td>14</td><td>15</td><td>16</td><td>17</td><td>18</td><td>19</td><td>20</td></tr> <tr><td>21</td><td>22</td><td>23</td><td>24</td><td>25</td><td>26</td><td>27</td></tr> <tr><td>28</td><td></td><td></td><td></td><td></td><td></td><td></td></tr> </table> <table border="1" style="display: inline-table;"> <caption>Apr 2010</caption> <tr><th>S</th><th>M</th><th>T</th><th>W</th><th>T</th><th>F</th><th>S</th></tr> <tr><td></td><td></td><td></td><td></td><td>1</td><td>2</td><td>3</td></tr> <tr><td>4</td><td>5</td><td>6</td><td>7</td><td>8</td><td>9</td><td>10</td></tr> <tr><td>11</td><td>12</td><td>13</td><td>14</td><td>15</td><td>16</td><td>17</td></tr> <tr><td>18</td><td>19</td><td>20</td><td>21</td><td>22</td><td>23</td><td>24</td></tr> <tr><td>25</td><td>26</td><td>27</td><td>28</td><td>29</td><td>30</td><td></td></tr> </table>		S	M	T	W	T	F	S		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28							S	M	T	W	T	F	S					1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30		
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- Date: 3/ 1, 2, 3, 4, 5 /10  
Course: **Certified Insurance Service Representative-Marathon Week PA, PR, IC, IP, WTH**  
Description: A full week of CISR courses. Start on Monday with Insuring Personal Auto, Tuesday with Insuring Personal Residential, Wednesday with Insuring Commercial Casualty, Thursday with Insuring Commercial Property, and Friday with the William T. Hold Seminar. All courses except the WTH seminar are open to all individuals with a desire to learn more about the topics listed. The Hold Seminar is only open to dues paying members of the Society of CISR or CIC. **The 2010 WTH Topics are Cyber Liability, Workers Compensation and Son of I Respectfully Disagree (coverage questions).**  
Location: AIIA, 141 London Parkway, Birmingham, (205) 326-4129  
Time: 8:00 A.M. - 5:00 P.M. Daily.  
CE Credit: These courses are approved for 8 hours of continuing education credit.  
Cost: \$175 – Course fee includes lunch.
- Date: 3/ 10-13 /10  
Course: **Certified Risk Manager – Control of Risk**  
Description: Risk control is a core aspect of risk management. This course will make you proficient in all the risk control essentials, including safety, alternative dispute resolution, employment practices liability, and crisis management.  
Location: AIIA, 141 London Parkway, Birmingham, (205) 326-4129  
Time: Wednesday 1:00-5:00 pm, Thursday & Friday 8:00 am – 5:00 pm, Exam Saturday 8:00-10:00 am  
CE Credit: This course is approved for 20 hours of continuing education credit.  
Cost: \$420 (register directly with The National Alliance at [www.scic.com](http://www.scic.com))
- Date: 3/ 15-19 /10  
Course: **Property and Casualty Agent's License School**  
Description: This course satisfies the Alabama Dept of Insurance's 40-hour pre-qualification requirement.  
Location: AIIA, 141 London Parkway, Birmingham, (205) 326-4129  
Time: 8:00 A.M. - 5:00 P.M. Daily  
CE Credit: This course is not approved for continuing education credit.  
Cost: \$235 members/ \$300 non-members. Includes the textbooks and study material. (Does not include ALDOI exam fee)
- Date: 3/ 23, 25 /10  
Course: **Best Practices Of Errors & Omissions Loss Control**  
Description: This E&O course is designed to assist agents in recognizing and controlling the loss exposures that exist in the day-to-day operations of an agency and is approved for the Westport and Fireman's Fund programs. This course contains new material.  
Locations: 23<sup>rd</sup> Four Points Sheraton-Airport, 1000 Glen Hearn Blvd, Huntsville, (256) 772-9661  
25<sup>th</sup> AIIA, 141 London Parkway, Birmingham, (205) 326-4129  
Time: 8:00 A.M. - 5:00 P.M.  
CE Credit: This course is approved for 8 hours of continuing education credit including 3 hours of ethics credit.  
Cost: \$105 members/ \$125 non-members
- Date: 3/ 30, 31 /10  
Course: **"Trucking Insurance for Beginners"**  
Description: Does Trucking Insurance scare you? You have a lot of questions, right? Now you can get some answers. Trucking Insurance for Beginners is designed for those agents that have not regularly pursued trucking risks. This program will identify the basic coverage requirements associated with transportation risks. You will learn the lingo of the trucking industry and remove some of the mystery surrounding how you can write more commercial auto insurance – specifically truckers insurance. Charlie Hadley of Sagamore Insurance Company will be your instructor for this course.  
Location: 30<sup>th</sup> University of South Alabama, 307 N. University Blvd, Student Center, Mobile, (251) 460-6077  
31<sup>st</sup> Auburn University Montgomery, 7430 East Dr., Montgomery (334) 244-3641  
Time: 8:00 A.M. – 3:00 P.M.  
CE Credit: This course is approved for 6 hours of continuing education credit.  
Cost: \$100 members/ \$120 non-members