

June 2010

# AIA Education Calendar

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday																																																																																																									
		1	2	3	4	5																																																																																																									
6	7	8	9	10 Certified Insurance Service Representative WTH Seminar Montgomery	11	12																																																																																																									
13	14 Flag Day	15	16	17	18	19																																																																																																									
<b>114th Annual AIA Convention - Sandestin, Florida</b>																																																																																																															
20 Father's Day	21	22	23 Best Practices Of Errors & Omissions Loss Control Birmingham	24	25	26																																																																																																									
27	28	29 Beyond The Basics: Insuring Leased & Rented Property Mobile	30 Beyond The Basics: Insuring Leased & Rented Property Montgomery  CPIA 3 Mobile	<table border="1"> <thead> <tr> <th colspan="7">May 2010</th> </tr> <tr> <th>S</th> <th>M</th> <th>T</th> <th>W</th> <th>T</th> <th>F</th> <th>S</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td>1</td> <td></td> </tr> <tr> <td>2</td> <td>3</td> <td>4</td> <td>5</td> <td>6</td> <td>7</td> <td>8</td> </tr> <tr> <td>9</td> <td>10</td> <td>11</td> <td>12</td> <td>13</td> <td>14</td> <td>15</td> </tr> <tr> <td>16</td> <td>17</td> <td>18</td> <td>19</td> <td>20</td> <td>21</td> <td>22</td> </tr> <tr> <td>23</td> <td>24</td> <td>25</td> <td>26</td> <td>27</td> <td>28</td> <td>29</td> </tr> <tr> <td>30</td> <td>31</td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> </tbody> </table>		May 2010							S	M	T	W	T	F	S						1		2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31						<table border="1"> <thead> <tr> <th colspan="7">Jul 2010</th> </tr> <tr> <th>S</th> <th>M</th> <th>T</th> <th>W</th> <th>T</th> <th>F</th> <th>S</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td></td> <td></td> <td>1</td> <td>2</td> <td>3</td> </tr> <tr> <td>4</td> <td>5</td> <td>6</td> <td>7</td> <td>8</td> <td>9</td> <td>10</td> </tr> <tr> <td>11</td> <td>12</td> <td>13</td> <td>14</td> <td>15</td> <td>16</td> <td>17</td> </tr> <tr> <td>18</td> <td>19</td> <td>20</td> <td>21</td> <td>22</td> <td>23</td> <td>24</td> </tr> <tr> <td>25</td> <td>26</td> <td>27</td> <td>28</td> <td>29</td> <td>30</td> <td>31</td> </tr> </tbody> </table>	Jul 2010							S	M	T	W	T	F	S					1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31
May 2010																																																																																																															
S	M	T	W	T	F	S																																																																																																									
					1																																																																																																										
2	3	4	5	6	7	8																																																																																																									
9	10	11	12	13	14	15																																																																																																									
16	17	18	19	20	21	22																																																																																																									
23	24	25	26	27	28	29																																																																																																									
30	31																																																																																																														
Jul 2010																																																																																																															
S	M	T	W	T	F	S																																																																																																									
				1	2	3																																																																																																									
4	5	6	7	8	9	10																																																																																																									
11	12	13	14	15	16	17																																																																																																									
18	19	20	21	22	23	24																																																																																																									
25	26	27	28	29	30	31																																																																																																									



## June 2010

Date: 6/10/10  
Course: **Certified Insurance Service Representative – William T. Hold Seminar**  
Description: **An advanced customer service representative course. The WTH seminar is only open to dues paying members of the Society of CISR or CIC. The 2010 WTH Topics are Cyber Liability, Workers Compensation and Son of I Respectfully Disagree (coverage questions).**  
Location: Auburn University Montgomery, 7430 East Dr., Montgomery (334) 244-3641  
Time: 8:00 A.M. - 5:00 P.M.  
CE Credit: This course is approved for 8 hours of continuing education credit.  
Cost: \$175 - Course fee includes lunch.

Date: 6/17-19/10  
Course: **114<sup>th</sup> Annual Alabama Independent Insurance Agents Convention**  
Location: San Destin's Village of Baytowne Wharf, Destin, Florida

Date: 6/23/10  
Course: **Best Practices Of Errors & Omissions Loss Control**  
Description: This E&O course is designed to assist agents in recognizing and controlling the loss exposures that exist in the day-to-day operations of an agency and is approved for the Westport and Fireman's Fund programs. This course contains new material.  
Location: AIIA, 141 London Parkway, Birmingham, (205) 326-4129  
Time: 8:00 A.M. - 5:00 P.M.  
CE Credit: This course is approved for 8 hours of continuing education credit including 3 hours of ethics.  
Cost: \$105 members/ \$125 non-members

Date: 6/29, 30/10  
Course: **"Beyond the Basics: Insuring Leased and Rented Property"**  
Description: This seminar will review common property and liability provisions found in real and personal property leases and the risk and insurance implications of each one. Participants will gain an understanding of leased risk exposures and the personal and commercial insurance coverages available to provide protection for insureds that are leasing property. The instructor for this seminar will be Keith Wilts. If you haven't attended one of Keith's seminars, you are in for a treat! If you have, you'll want to sign up again.  
Location: 29<sup>th</sup> University of South Alabama, 307 N. University Blvd, Student Center, Mobile, (251) 460-6077  
30<sup>th</sup> Auburn University Montgomery, 7430 East Dr., Montgomery (334) 244-3641  
Time: 8:00 A.M. – 3:00 P.M.  
CE Credit: This course is approved for 6 hours of continuing education credit.  
Cost: \$100 members/ \$120 non-members

Date: 6/30/10  
Course: **Certified Professional Insurance Agent – CPIA 3**  
Description: A designation course dealing with prospecting, marketing and servicing clients. Completion of all three parts of the program leads to the CPIA designation. Attendance at the three courses is all that is required. There are no examinations.  
Location: University of South Alabama, 307 N. University Blvd, Student Center, Mobile, (251) 460-6077  
Time: 8:00 am – 4:00 pm  
CE Credit: CPIA 3 is approved for 8 hours of continuing education credit including 1 hour of ethics.  
Cost: \$216 – Course fee includes lunch.

### Young Agents Conference

Young agents, don't forget to register for the 2010 Young Agents Conference to be held at Callaway Gardens in Pine Mountain, Georgia, July 15-17, 2010. Last year was a blast!