

## Registration

\$235 Members/\$300 Non-Members

Registration fee includes instruction, and state approved text books. Overnight accommodations and all meals are the attendee's responsibility. Fee must be paid in advance to guarantee attendance. **FEE DOES NOT INCLUDE THE ALDOI EXAM FEE.**

## Cancellation policy

Cancellations received within 10 days of the institute date will receive a refund of 50% of the registration fee. **Cancellations the day of the program and no-shows will not receive a refund or be allowed to transfer any of the registration fee to another date.** You may transfer 75% of your registration fee to another class up to the day before the class is held. Substitutions are honored at any time without penalty.

## Attendance Requirements

State law requires your attendance during the entire course to be eligible to take the state exam. Tardiness and/or absence will result in the student not receiving the certificate of completion. Any missed time will have to be made up at another date. You must be 18 years old to qualify for an Alabama agent's license.

## Daily Class Agenda

8:00 a.m. - 5:00 p.m.

### DAY 1

Principles of Insurance & the Insurance Contract  
Types of Insurance Organizations  
The Insurance Transaction  
Introduction to Property Insurance  
Alabama Law

### DAY 2

Introduction to Liability Insurance  
Dwelling Insurance  
Homeowners Insurance  
Alabama Law

### DAY 3

Personal Auto Policy  
Miscellaneous Personal Insurance  
Commercial Package Policy  
Businessowners Policy  
Commercial Property Insurance

### DAY 4

Ocean & Inland Marine Insurance  
Commercial General Liability Insurance  
Commercial Auto Insurance  
Alabama Law

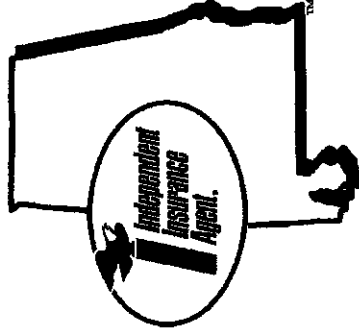
### DAY 5

Commercial Crime Insurance  
Workers Compensation  
Miscellaneous Commercial Insurance  
Alabama Law  
Sample Exam & Review

Property & Casualty

2012

License Schools



Alabama Independent  
Insurance Agents

141 London Parkway

Birmingham, Alabama 35211

(205) 326-4129 \* Fax (205) 326-3086

WWW.AILA.ORG



# 2012 Property & Casualty Licensing School Registration

One person per form - duplicate if necessary.

**Course Time: 8:00 a.m. - 5:00 p.m.**

Class Attending \_\_\_\_\_ City \_\_\_\_\_ Date \_\_\_\_\_

Name (Type or Print) \_\_\_\_\_

Agency/Company Name \_\_\_\_\_

Business Mailing Address \_\_\_\_\_

Your E-Mail Address \_\_\_\_\_

\_\_\_\_\_ City/State/Zip \_\_\_\_\_

( \_\_\_\_\_ ) ( \_\_\_\_\_ )

Phone Number \_\_\_\_\_ Fax Number \_\_\_\_\_

Are you a member of AIIA \_\_\_\_\_ Yes \_\_\_\_\_ No \_\_\_\_\_

Class Fee: \$235 Member / \$300 Non-member

Payment enclosed/Charged: \$ \_\_\_\_\_

Paid by (Circle One) CHECK VISA MasterCard or AMEX

Credit Card Number \_\_\_\_\_ Expiration Date \_\_\_\_\_

Name as it appears on card (PRINT) \_\_\_\_\_

Authorized Signature \_\_\_\_\_

Make checks payable and mail to:  
Alabama Independent Insurance Agents  
141 London Parkway  
Birmingham, Alabama 35211  
(205) 326-4129 • Fax (205) 326-3086  
www.aiaa.org

## About The Course.....

The Alabama Independent Insurance Agents Property & Casualty License School is approved and certified by the Alabama Department of Insurance. The high quality of instructors and over 100 years of experience make the AIIA licensing school not only practical, but extremely successful in producing future licensed agents.

AIIA believes that students deserve a better educational experience than the "assembly line" process offered by other providers. Our top-flight faculty is dedicated to helping each student pass the state exam. Our instructors are all licensed insurance agents with "nuts and bolts" insurance experience. They are dedicated to sharing knowledge which not only prepares them to pass the state exam, but to enter the insurance industry prepared to work.

## Our Seminar Guarantee.....

If you should not pass your state exam, you may attend any portion or portions again with no additional charge other than the purchase of the latest edition of the text books should they change during your licensing examination process.

In accordance with Title III of the Americans with Disabilities Act, registrants are asked to advise AIIA of any disability so that we may arrange to accommodate you. Please call (205) 326-4129.

## 2012 Property & Casualty Schools

- March 19, 20, 21, 22 & 23
- August 20, 21, 22, 23 & 24
- October 29, 30, 31 & November 1, 2

All Classes will be held at the AIIA Education Facility, 141 London Parkway, Birmingham (205) 326-4129

P&C Licensing Schools can be made available in other locations provided there are a sufficient number of students.

There are also Property & Casualty and Life & Health pre-licensing courses available on-line at our website ([www.aiaa.org](http://www.aiaa.org)). These courses are approved for pre-licensing by the Alabama Department of Insurance.