

Errors and Omissions Loss Prevention

**Members \$105 per participant
Non-members \$125 per participant**

Registration fee includes instruction and loss prevention manual. Overnight accommodations and all meals are the attendee's responsibility.

Eligibility Requirements

Anyone may attend an errors and omissions loss prevention seminar. Attendance is required every three years for agents who have their errors and omissions coverage with WestPort Insurance Company in order to obtain the discount. Attendance requirements for the discount are based on the agency size which is covered on the other side of this brochure. **This course may also be used for continuing education credit for both property casualty as well as life and health agents.**

Cancellation policy

Cancellations received within 7 days of the institute date may receive a full refund of registration fee. **Cancellations the day of the program and no-shows will not receive a refund or be allowed to transfer any of the registration fees to another date.** Substitutions are honored at any time without penalty.

**This E&O Seminar is approved
for 8 HOURS CE Credit
including 3 HOURS ETHICS!**

Want to Register On-Line?

You can!

www.aiia.org

Course Time

8:00A.M. - 5:00 P.M.

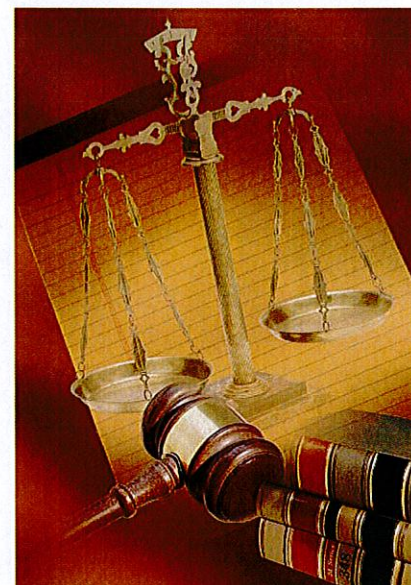
In accordance with Title III of the Americans with Disabilities Act, registrants are asked to advise AIIA of any disability so that we may make arrangements to accommodate you. Please call (205) 326-4129.

2012 Calendar-at-a-Glance

Now available On-Line!

www.aiia.org

2012 Errors and Omissions Loss Prevention Schedule



**Presented by:
Alabama Independent
Insurance Agents
141 London Parkway
Birmingham, Alabama 35211**



E & O LOSS CONTROL SEMINARS

OVERVIEW: The E&O Loss Control Seminar is designed to assist agents in recognizing and controlling the loss exposures that exist in the day to day operations of an agency. The areas addressed during this seminar include:

Overview of Best Practices
The Causes of E&O Losses
Agents' & Brokers' Standard of Care
The Client Life Cycle
The Anatomy of an E&O Claim
E&S and Other Non-Standard Markets
Risk Analysis & Exposure Identification
Technology & Agency Automation
Establishing an E&O Loss Control Program
E&O Case Studies

PROVISION FOR AGENCIES INSURED WITH WESTPORT/SWISS RE INSURANCE COMPANY:

Attendance at this seminar requires the following:

<u>AGENCY PERSONNEL</u>	<u>ATTENDANCE REQUIRED</u>
1	1 (Agency Principal, Owner, Partner or Officer)
2-7	2 (1 Agency Principal, Owner, Partner or Officer plus 1 Producer or CSR)
8-20	4 (2 Agency Principal, Owner, Partner or Officer plus 2 Producers or CSR)
21-50	6 (2 Agency Principal Owner, Partner or Officer plus 4 Producers or CSR)
51+	10 (3 Agency Principals, Owner, Partner or Officer plus 7 Producers or CSR)

DATES & LOCATION

DOTHAN
January 19, 2012
Hampton Inn & Suites
4684 Montgomery Highway

BIRMINGHAM
March 27, 2012
June 21, 2012
September 26, 2012
December 11, 2012
AIIA Office
141 London Parkway

MONTGOMERY
January 31, 2012
Country Inn & Suites
10095 Chantilly Pkwy
December 13, 2012
Auburn U. - Montgomery
7430 East Drive

HUNTSVILLE
March 13, 2012
Four Points Sheraton
1000 Glen Hearn Blvd

MOBILE
February 9, 2012
Hampton Inn & Suites
525 Providence Park Drive

TUSCALOOSA
February 15, 2012
Bryant Conference Center
240 Bryant Drive

FLORENCE
July 26, 2012
Hampton Inn & Suites
505 S. Court Street

GULF SHORES
October 16, 2012
Craft Farms Golf Resort
19995 Oak Road West

REGISTRATION FORM

One person per form - duplicate if necessary.
Course Time: 8:00 a.m. - 5:00 p.m.

Class Attending _____ City _____ Date _____

Name (Print) _____

Agency/Company Name _____

E-mail Address _____

City/State/Zip _____

(_____) _____

Phone Number _____ Fax Number _____

Are you currently insured with WestPort Insurance Company? Yes No

Are you a member of AIIA Yes No

Course Registration Fees: \$105 per AIIA member,
\$125 Non AIIA member

Amount Enclosed \$ _____

(Circle One) CHECK VISA MasterCard AMEX

Credit Card Number _____ Expiration Date _____

Name as it appears on card (PRINT) _____

Authorized Signature _____

Make checks payable and mail to:
Alabama Independent Insurance Agents
141 London Parkway
Birmingham, Alabama 35211
(205) 326-4129 • Fax (205) 326-3086