

# CIC Registration Form

Commercial Casualty Institute  
February 1-3, 2012  
Birmingham, Alabama

Name (Type or Print) \_\_\_\_\_ Designations (if any) \_\_\_\_\_

Agency/Company Name \_\_\_\_\_

Business Mailing Address \_\_\_\_\_

Your E-mail Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

( ) ( )  
Phone Number Fax Number

Is this your first CIC Institute? \_\_\_\_\_ Yes \_\_\_\_\_ No

Is this your FINAL Institute  
to complete your designation? \_\_\_\_\_ Yes \_\_\_\_\_ No

Are you a CIC? \_\_\_\_\_ Yes \_\_\_\_\_ No

**CIC Registration Fee: \$415.00**

Paid by (Circle One) CHECK VISA MasterCard or AMEX

Credit Card Number \_\_\_\_\_ Expiration Date \_\_\_\_\_

Name as it appears on card (PRINT) \_\_\_\_\_

Authorized Signature \_\_\_\_\_

Make checks payable and mail to:  
Alabama Independent Insurance Agents.  
141 London Parkway  
Birmingham, Alabama 35211  
(205) 326-4129 ● Fax (205) 326-3086  
[www.aiia.org](http://www.aiia.org)

## Cancellation Policy:

There will be a 50% cancellation fee for cancellations within ten days of the institute. You may transfer 75% of your registration fee to another institute up to the day before the institute. **Cancellations the day of the institute and no shows will not receive a refund or be allowed to transfer any of the registration fee.** Substitutions will be honored at any time without penalty. For more information please call (205) 326-4129.

In accordance with Title III of the Americans with Disabilities Act, we invite all registrants to advise us of any disability and any requests for accommodation to that disability. Please submit your request as far as possible in advance of the program you wish to attend. If you have any questions, please call (205) 326-4129.

## Continuing Education Credit:

**This course is approved for 20 hours of Continuing Education Credit by the Alabama Insurance Department!**

**Want to Register On-Line?  
You Can!  
[www.aiia.org](http://www.aiia.org)**

# Commercial Casualty Institute

February 1-3, 2012  
The AIIA Education Facility  
Birmingham, Alabama

Sponsored By  
Alabama  
Independent  
Insurance  
Agents, Inc.



SOCIETY of  
CERTIFIED  
INSURANCE  
COUNSELORS



The Professional  
Difference

## **AGENCY MANAGEMENT AGENDA**

### **WEDNESDAY, February 1, 2012**

- 7:30 am - 8:00 am Registration, Coffee & Rolls
- 8:00 am - 12:15 pm Commercial General Liability  
John F. Kitson, CIC CPCU AU AIM  
Franklin, TN
- 12:15 pm - 1:15 pm Lunch
- 1:15 pm - 5:15 pm Commercial General Liability (cont.)  
John F. Kitson, CIC CPCU AU AIM
- 5:15 pm - 5:30 pm Exam Briefing

### **THURSDAY, February 2, 2012**

- 8:00 am -12:00 pm Business Auto Coverages  
Kevin J. Brady, CIC  
Artex Risk Solutions, Inc.  
Itasca, IL
- 12:00 pm - 1:00 pm Lunch
- 1:00 pm - 5:00 pm Workers Compensation  
Kevin J. Brady, CIC

### **FRIDAY, February 3, 2012**

- 8:00 am - 10:00 am Additional Insureds  
Patrick A. Deem, Sr., CIC  
PADSR, Inc.  
Austin, TX
- 10:00 am - 12:00 pm Excess Liability/Commercial  
Umbrella Coverages  
Patrick A. Deem, Sr., CIC
- 12:00 pm -2:00 pm Lunch and Study Time
- 2:00 pm - 4:00 pm Examination

## **AGENCY MANAGEMENT**

Let's face it, there is no better investment in yourself than quality education. And just as important to remember-there is no worse investment than outdated information, irrelevant material, or yesterday's news!

No one plans to fail, some just fail to plan!

That's why it is vital that you check out all the available information about your professional education. If it doesn't meet the highest standards in every category listed, you should run, not walk, to the next choice. CIC is a value and commitment you can count on.

**Check us out!**

\*Extraordinary faculty!

\*Comprehensive Materials, current forms, and up-to-the-minute information

## **HOTEL RESERVATIONS**

A list of AIIA recommended hotels is available on our website. To obtain the list, go to [www.aiaa.org](http://www.aiaa.org) and click on "Education" and then scroll down to "AIIA Recommended Hotels".

The price for single or double accommodations will vary depending on the hotel.

## **WHAT IS CIC?**

The Society of Certified Insurance Counselors (CIC) is a not-for-profit organization provides educational opportunities to help professionals succeed in the insurance industry. The five CIC institutes were developed as a dependable source of specific insurance knowledge for all industry professionals, with direct application to the realities of daily work. The CIC Program works toward strengthening the connections between business goals, insurance expertise, and the human elements involved in getting the job done. Each institute includes two and one-half days of classroom instruction, followed by an optional examination.

## **ELIGIBILITY AND IDENTIFICATION REQUIREMENTS**

For an individual to attend an institute and/or sit for the examination, he or she must: be licensed as an agent, broker, or solicitor; or have at least two years of full time experience as a practitioner in insurance or risk management; or have served at least two years as a full-time insurance faculty member at an accredited college or university.

***All participants must present photo identification to the on-site registrar at the institute.***

## **UPCOMING INSTITUTES**

CRM Risk Analysis The AIIA Education Facility Birmingham, AL	March 14-17, 2012
CIC Commercial Property The AIIA Education Facility Birmingham, AL	April 11 -13, 2012
CIC Agency Management The AIIA Education Facility Birmingham, AL	May 16-18, 2012