

CIC Registration Form

Commercial Casualty Institute
May 19-21, 2010
The AIIA Education Facility, Birmingham, AL

Name (Type or Print) _____ Designations (if any) _____

Agency/Company Name _____

Business Mailing Address _____

Your E-mail Address _____

City/State/Zip _____

() ()
Phone Number _____ Fax Number _____

Is this your first CIC Institute? _____ Yes _____ No

Is this your FINAL Institute
to complete your designation? _____ Yes _____ No

Are you a CIC? _____ Yes _____ No

CIC Registration Fee: \$415.00

Paid by (Circle One) CHECK VISA MasterCard or AMEX

Credit Card Number _____ Expiration Date _____

Name as it appears on card (PRINT) _____

Authorized Signature _____

Make checks payable and mail to:

Alabama Independent Insurance Agents.

141 London Parkway

Birmingham, Alabama 35211

(205) 326-4129 • Fax (205) 326-3086

www.aiaa.org

Cancellation Policy:

For more information please call (205) 326-4129. There will be a 50% cancellation fee for cancellations within ten days of the institute. You may transfer 75% of your registration fee to another institute up to the day before the institute. **Cancellations the day of the institute and no shows will not receive a refund or be allowed to transfer any of the registration fee.** Substitutions will be honored at any time without penalty.

In accordance with Title III of the Americans with Disabilities Act, we invite all registrants to advise us of any disability and any requests for accommodation to that disability. Please submit your request as far as possible in advance of the program you wish to attend. If you have any questions, please call (205) 326-4129.

Continuing Education Credit:

This course is approved for 20 Hours Continuing Education Credit by the Alabama Insurance Department!

Want to Register On-Line?

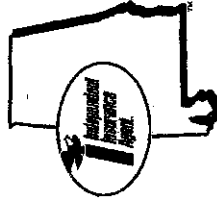
You Can!

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Sponsored By
Alabama
Independent
Insurance
Agents, Inc



SOCIETY of
CERTIFIED
INSURANCE
COUNSELORS



The Professional
Difference

COMMERCIAL CASUALTY INSTITUTE AGENDA

Wednesday, May 19, 2010

7:30 am - 8:00 am	Registration, Coffee & Rolls
8:00 am - 12:15 am	Commercial General Liability Ted Kinney, CIC CPCU ARM CRIS Alabama Independent Insurance Agents Birmingham, AL
12:15 pm - 1:15 pm	LUNCH
1:15 pm - 5:15 pm	Commercial General Liability Continued Ted Kinney, CIC CPCU ARM CRIS
5:00 pm - 5:15 pm	Exam Briefing

Thursday, May 20, 2010

8:00 am - 12:00 pm	Workers Compensation Patrick A. Deem, Sr., CIC PADSR, Inc. Austin, TX
12:00 pm - 1:00 pm	Lunch
1:00 pm - 5:00 pm	Business Automobile Coverage David F. Panly, CIC CPCU ARM AAI Capitol Indemnity Madison, WI

Friday, May 21, 2010

8:00 am - 10:00 am	Additional Insureds David F. Panly, CIC CPCU ARM AAI
10:00 am - 12:00 pm	Excess Liability/Commercial Umbrella Coverages David F. Panly, CIC CPCU ARM AAI
12:00 pm - 2:00 pm	Lunch and Study Time
2:00 pm - 4:00 pm	Examination

COMMERCIAL CASUALTY

Participants will be able to identify and explain types of liability, common-law defenses, and the different damages that may be imposed by liability claims.

You will be able to determine "who is an insured" and additional "automatic insureds." Distinguish between the three major coverages the CGL Coverage Form and the exposure area within each coverage, then apply the various exclusions and identify the policy limits in a specific loss situation.

The Business Auto section will explain "who is an insured" and what is a "covered auto." You will be able to describe the various coverage parts, including the exclusions and the major endorsements for modifying the policy.

The Workers Compensation portion will enable you to explain common-law employer obligations and defenses, the major characteristics and legal concepts provided in State Workers Compensation laws, and the exclusions, limitations, and endorsements of the Workers Compensation policy.

Excess Liability/Commercial Umbrella Coverages will explore the purposes of these policies with attention to general policy characteristics, "self insured retention" in loss situations, underlying insurance requirements, and general policy provisions and exclusions.

All of this plus Additional Insured Considerations! With an exceptional faculty and timely topics, this Commercial Casualty Institute represents a tremendous value for your education dollar. Register today!

HOTEL RESERVATION

A list of AIAA recommended hotels is available on our website. To obtain the list, go to www.aiaa.org and click on "Education" and then "AIAA Recommended Hotels".

The price for single or double accommodations will vary depending on the hotel.

WHAT IS CIC?

The Society of Certified Insurance Counselors (CIC) is a not-for-profit organization provides educational opportunities to help professionals succeed in the insurance industry. The five CIC institutes were developed as a dependable source of specific insurance knowledge for all industry professionals, with direct application to the realities of daily work. The CIC Program works toward strengthening the connections between business goals, insurance expertise, and the human elements involved in getting the job done. Each institute includes two and one-half days of classroom instruction, followed by an optional examination.

ELIGIBILITY AND IDENTIFICATION REQUIREMENTS

For an individual to attend an institute and/or sit for the examination, he or she must: be licensed as an agent, broker, or solicitor; or have at least two years of full time experience as a practitioner in insurance or risk management; or have served at least two years as a full-time insurance faculty member at an accredited college or university.

All participants must present photo identification to the on-site registrar at the institute.

UPCOMING INSTITUTES

Ruble Graduate Seminar
The Marriott Grand Hotel
Pt. Clear, AL

July 7-9, 2010

Life & Health
The AIAA Education Facility
Birmingham, AL

August 11-13, 2010

CIC Registration Form

Commercial Casualty Institute
November 3-5, 2010
The AIIA Education Facility, Birmingham, AL

Name (Type or Print) _____ Designations (if any) _____
Agency/Company Name _____
Business Mailing Address _____
Your E-mail Address _____

City/State/Zip _____
Phone Number () _____ Fax Number _____
Is this your first CIC Institute? Yes _____ No _____
Is this your FINAL Institute to complete your designation? Yes _____ No _____
Are you a CIC? Yes _____ No _____

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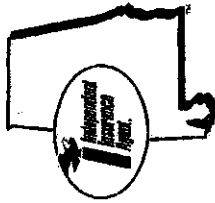
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November 3-5, 2010
The AIIA Education Facility
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7:30 am - 8:00 am	Registration, Coffee & Rolls
8:00 am - 12:15 am	Commercial General Liability Duane M. DiPirro, CIC CPCU AU Lawley Service, Inc. Buffalo, NY
12:15 pm - 1:15 pm	LUNCH
1:15 pm - 5:15 pm	Commercial General Liability Continued Duane M. DiPirro, CIC CPCU AU
5:00 pm - 5:15 pm	Exam Briefing

Thursday, November 4, 2010

8:00 am - 12:00 pm	Business Automobile Coverage Patrick A. Deem, Sr., CIC PADSR, Inc. Austin, TX
12:00 pm - 1:00 pm	Lunch
1:00 pm - 5:00 pm	Workers Compensation Paul W. Burkett, JD CIC CRM CPCU Snoopen Insurance Group, Inc. Reno, NV

Friday, November 5, 2010

8:00 am - 10:00 am	Additional Insureds Paul W. Burkett, JD CIC CRM CPCU
10:00 am - 12:00 pm	Excess Liability/Commercial Umbrella Coverages Paul W. Burkett, JD CIC CRM CPCU
12:00 pm - 2:00 pm	Lunch and Study Time
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UPCOMING INSTITUTES

Agency Management
The AIIA Education Facility
Birmingham, AL

February 2-4, 2011

CRM
The AIIA Education Facility
Birmingham, AL

March 9-12, 2011