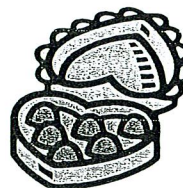


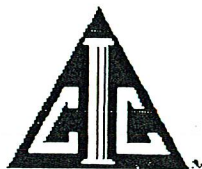
February 2008



Date: 2/5, 20 /08
Course: **Best Practices Of Errors & Omissions Loss Control**
Description: This E&O course is designed to assist agents in recognizing and controlling the loss exposures that exist in the day to day operations of an agency and is approved for the Westport program. **This is a new program with a new outline.**
Locations: 5th Bryant Conference Center, 240 Bryant Drive, Tuscaloosa, (205) 348-3001
20th Heron Lakes Country Club, 3851 Government Boulevard, Mobile, (251) 666-7040
Time: 8:00 A.M. - 5:00 P.M.
CE Credit: This course is approved for 8 hours of continuing education credit.
Cost: \$80 members/ \$100 non-members

Date: 2/ 6-8 /08
Course: **Certified Insurance Counselor-Commercial Casualty Institute**
Description: An Advanced Comprehensive seminar with an emphasis on the commercial general liability, commercial auto, workers compensation and umbrella policies. This course is one part of a five part series, which leads to the Certified Insurance Counselor professional designation.
Location: AIIA, 141 London Parkway, Birmingham, (205) 326-4129
CIC participants may call the Hilton Garden Inn for reservations at (205) 314-0274.
Time: Wednesday 8:00-5:30; Thursday 8:00-5:15; Friday 8:00-12:00; Exam Friday 2:00-4:00
CE Credit: This course is approved for 20 hours of continuing education credit.
Cost: \$365

Date: 2/ 12, 13, 14, 19, 21, 26 /08
Course: **Certified Insurance Service Representative-Agency Operations**
Description: An intermediate level course detailing current agency operations with an emphasis on internal and external agency systems.
Locations: 12th AIIA, 141 London Parkway, Birmingham, (205) 326-4129
13th Heron Lakes Country Club, 3851 Government Boulevard, Mobile, (251) 666-7040
14th Auburn University Montgomery, 7430 East Dr., Montgomery (334)-244-3641
19th Bryant Conference Center, 240 Bryant Drive, Tuscaloosa, (205) 348-3001
21st Four Points Sheraton-Airport, 1000 Glen Hearn Blvd, Huntsville, (256) 772-9661
26th Quality Inn, 3053 Ross Clark Circle, Dothan, (334) 794-6601
Time: 8:00 A.M. - 5:00 P.M.
CE Credit: This course is approved for 8 hours of continuing education credit. **NOTE: This course is also approved for 3 hours of Ethics credit.**
Cost: \$150 - Course fee includes lunch



The Society of CIC is a not-for-profit organization dedicated to professional insurance education for over 30 years. The CIC Program is designed to meet the practicing insurance professional's need for technical knowledge in all areas of the insurance industry. There are more than 50,000 participants in the CIC Program; over 25,000 hold the prestigious CIC designation. CIC institutes include Personal Lines, Commercial Casualty, Commercial

Property, Life and Health, and Agency Management. Offered across the United States and its territories throughout the calendar year, each institute consists of two and one-half days of intensive classroom instruction followed by a rigorous essay examination. The examination need not be passed to receive the continuing education credit for the seminar. The successful completion of five examinations within a five-year period earns the Certified Insurance Counselor (CIC) designation and the right to attend the James K. Ruble Seminars. Each CIC attends an institute or James K. Ruble Graduate Seminar annually to maintain the designation. Becoming a CIC is a pledge to meet the challenge of lifelong professional continuing education. Practical and relevant knowledge gained keeps the CIC more competitive in meeting the changing needs of clients and the industry.

February 2008

2008 AIIA Education Calendar

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday																																																																																											
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