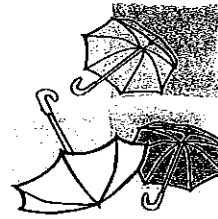


**April 2008**



Date: 4/ 9-11 /08  
Course: **Certified Insurance Counselor- Commercial Property Institute**  
Description: An advanced comprehensive seminar with an emphasis on the commercial property policy, cause of loss forms, commercial property endorsements, inland marine, and time element coverage. This course is one part of a five-part series, which leads to the Certified Insurance Counselor professional designation.  
Location: AIIA, 141 London Parkway, Birmingham, (205) 326-4129  
CIC participants may call the Hilton Garden Inn for reservations at (205) 314-0274.  
Time: Wednesday 8:00-5:30, Thursday 8:00-5:15, Friday 8:00-12:00, Exam Friday 2:00-4:00  
CE Credit: This course is approved for 20 hours of continuing education credit.  
Cost: \$365

Date: 4/ 15 /08  
Course: **Certified Insurance Service Representative – William T. Hold Seminar**  
Description: An advanced customer service representative course. The WTH seminar is only open to dues paying members of the Society of CISR or CIC. The 2008 WTH Topics are "Time Element Coverage", "Flood Insurance" and "Ethics for CSR's".  
Location: Four Points Sheraton - Airport, 1000 Glen Hearn Blvd, Huntsville, (256) 772-9661  
Time: 8:00 A.M. - 5:00 P.M.  
CE Credit: This course is approved for 8 hours of continuing education credit. **NOTE: This course is also approved for 2 hours of Ethics credit.**  
Cost: \$150 - Course fee includes lunch.

Date: 4/ 22, 23, 24 /08  
Course: **Certified Professional Insurance Agent – CPIA 1, 2 and 3**  
Description: A designation course dealing with prospecting, marketing and servicing clients. Completion of all three parts of the program leads to the CPIA designation. Attendance at the three courses is all that is required. There are no examinations.  
Location: 22<sup>nd</sup> CPIA 1 - AIIA, 141 London Parkway, Birmingham, (205) 326-4129  
23<sup>rd</sup> CPIA 2 - AIIA, 141 London Parkway, Birmingham, (205) 326-4129  
24<sup>th</sup> CPIA 3 - AIIA, 141 London Parkway, Birmingham, (205) 326-4129  
Time: 8:00 am – 4:00 pm  
CE Credit: CPIA 1 & 2 are approved for 7 hours of continuing education credit. CPIA 3 is approved for 8 hours of continuing education credit.  
Cost: \$195 – attend all three modules for \$500 (save \$85) – Fee includes lunch.

Date: 4/ 29, 30 /08  
Course: **Certified Insurance Service Representative-Insuring Commercial Casualty Exposures**  
Description: An intermediate level course detailing the general liability, commercial auto and workers compensation policies. Coverage pitfalls are highlighted in this course. This is one part of a five-part course leading to the CISR professional designation.  
Locations: 29<sup>th</sup> AIIA, 141 London Parkway, Birmingham, (205) 326-4129  
30<sup>th</sup> Heron Lakes Country Club, 3851 Government Boulevard, Mobile, (251) 666-7040  
Time: 8:00 A.M. - 5:00 P.M.  
CE Credit: This course is approved for 8 hours of continuing education credit.  
Cost: \$150 - Course fee includes lunch.

# April 2008

## 2008 AIIA Education Calendar

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday																																																																																																		
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20	21	22 CPIA 1 Birmingham	23 CPIA 2 Birmingham	24 CPIA 3 Birmingham	25	26																																																																																																		
27	28	29 CISR Commercial Casualty Birmingham	30 CISR Commercial Casualty Mobile	<table border="1" style="display: inline-table; margin-right: 20px;"> <caption>Mar 2008</caption> <thead> <tr> <th>S</th> <th>M</th> <th>T</th> <th>W</th> <th>T</th> <th>F</th> <th>S</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>1</td> </tr> <tr> <td>2</td> <td>3</td> <td>4</td> <td>5</td> <td>6</td> <td>7</td> <td>8</td> </tr> <tr> <td>9</td> <td>10</td> <td>11</td> <td>12</td> <td>13</td> <td>14</td> <td>15</td> </tr> <tr> <td>16</td> <td>17</td> <td>18</td> <td>19</td> <td>20</td> <td>21</td> <td>22</td> </tr> <tr> <td>23</td> <td>24</td> <td>25</td> <td>26</td> <td>27</td> <td>28</td> <td>29</td> </tr> <tr> <td>30</td> <td>31</td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> </tbody> </table> <table border="1" style="display: inline-table;"> <caption>May 2008</caption> <thead> <tr> <th>S</th> <th>M</th> <th>T</th> <th>W</th> <th>T</th> <th>F</th> <th>S</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>1</td> </tr> <tr> <td>2</td> <td>3</td> <td>4</td> <td>5</td> <td>6</td> <td>7</td> <td>8</td> </tr> <tr> <td>9</td> <td>10</td> <td>11</td> <td>12</td> <td>13</td> <td>14</td> <td>15</td> </tr> <tr> <td>16</td> <td>17</td> <td>18</td> <td>19</td> <td>20</td> <td>21</td> <td>22</td> </tr> <tr> <td>23</td> <td>24</td> <td>25</td> <td>26</td> <td>27</td> <td>28</td> <td>29</td> </tr> <tr> <td>30</td> <td>31</td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> </tbody> </table>			S	M	T	W	T	F	S							1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31						S	M	T	W	T	F	S							1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31					
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