



**Selective Direct (SDF)** – With this option the member agent:

- Signs a Flood Only contract with Selective, which will be provided by e-mail to your agency contact in addition to our Big “I” Markets Sub-Producer Agreement in Step 7 of the online profile. (If already a Selective Flood agent, an addendum to your current Selective contract is necessary for participation. A Selective Territory Manager will contact you.)
- Uses **Flood-On-Line@** ([www.floodonline.com](http://www.floodonline.com)) for free zone determinations, quoting, application processing, claims, policy changes and policy inquiry instead of Big “I” Markets system and works with the Selective home office staff located in Branchville, NJ comprised of customer service representatives, underwriters, claims representatives and flood territory managers.
- Rolls current flood book of business with our help.
- Receives a base commission of **18%** on new and rollover business. Higher and renewal commissions are negotiated on agent-by-agent based on volume.
- Is paid monthly commission by Selective direct to agent.
- Completes registration in the program by selecting **Selective Direct** option.

**BIM Big “I” Flood Advantage (BMF)** – With this option the member agent:

- Signs Sub-Producer Agreement in Step 7 of this profile. (If already a Selective Flood agent, an addendum to your current Selective contract is necessary for participation. A Selective Territory Manager will contact you.)
- Submits zone determination and quote requests electronically to our office using our Big “I” Markets - **BIM** system selecting flood as the insurance product and works with Big “I” Flood Program CSRs for free zone determinations, quotes, application processing, policy changes and policy inquiry.
- Reports claims directly to Selective’s Branchville, NJ office by phone or fax.
- Rolls current flood book of business with our help.
- Receives a base commission of **10%** on new, rollover and renewal business.
- Is paid monthly commission by Big “I” Advantage in month following end of month of transaction date.
- Completes online registration by selecting the **BIM Big “I” Flood Advantage** option.

**Big “I” Flood Advantage (BIF)** – With this option the member agent:

- Signs Sub-Producer Agreement in Step 7 of this profile. (If already a Selective Flood agent, an addendum to your current contract is necessary for participation. A Selective Territory Manager will contact you.)
- Submits zone determination and quote requests by **fax** and works with Big “I” Flood Program CSRs for free zone determinations, quotes, application processing, policy changes and policy inquiry.
- Reports claims directly to Selective’s Branchville, NJ office by phone or fax.
- Rolls current flood book of business with our help.
- Receives a base commission of **8%** on new, rollover and renewal business
- Is paid monthly commissions by Big “I” Advantage in month following end of month of transaction date
- Completes the online registration to participate in the program by selecting **Big “I” Flood Advantage** option.